

## CUMULATIVE MANAGEMENT INFORMATION SUMMARY

1 APRIL 2009 TO 31 MARCH 2010 - PROVISIONAL

CUMULATIVE TRADING STATEMENT			
	REVISED BUDGET 01.04.09-31.03.10	PROFILE 01.04.09-31.03.10	ACTUAL 01.04.09-31.03.10
TOTAL EXPENDITURE	2,051,250	2,051,250	2,055,335
TOTAL INCOME	(2,066,050)	(2,066,050)	(2,118,853)
DEFICIT/(SURPLUS)	(14,800)	(14,800)	(63,518)

KEY PERFORMANCE INDICATORS						
		INCOME			USAGE	
		09-10 ACTUAL	09-10 PROFILE	08-09 ACTUAL	09-10 ACTUAL	09-10 PROFILE
FITNESS ROOM	(1)	582,437	555,000	508,709	44,906	42,791
SWIMMING		661,594	640,000	615,438	176,897	171,123
SPORTS HALL		48,602	53,500	47,415	10,189	11,216
COURSES/SESSIONS	(2)	276,177	270,000	297,128	50,768	49,632
EXERCISE CLASSES		57,417	59,800	63,445	19,332	20,135
HEALTH SUITE		24,822	21,500	23,236	4,272	3,701
SQUASH		26,625	26,500	22,484	8,673	8,632
INVICTA ROOM		28,812	27,500	29,448	-	-
PRE-SCHOOL/CRECHE		46,732	50,000	56,103	11,100	11,876
SCHOOLS		28,439	29,200	29,839	15,290	15,699
SWIMMING CLUB		26,359	28,400	26,695	-	-
SOFT PLAY		92,824	87,000	101,672	28,387	26,606
ANNUAL MEMBERSHIP	(3)	51,463	55,000	55,887	2,075	2,218
DAY MEMBERSHIP		21,251	21,800	19,864	17,709	18,167
OTHER		145,298	140,850	145,190	-	-
<b>TOTAL</b>		<b>2,118,853</b>	<b>2,066,050</b>	<b>2,042,553</b>	<b>389,599</b>	<b>381,795</b>

(1) Includes Fitness Room income accrued from 08-09 and to 10-11

(2) Includes course income accrued from 08-09

(3) Includes membership income accrued from 08-09 and to 10-11

## INCOME COMPARISON

